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NOTICE OF MOTION AND STATEMENT OF RELIEF SOUGHT

PLEASE TAKE NOTICE that Plaintiffs in the above-captioned case hereby move to compel Dario Amodei and Benjamin Mann to each attend seven-hour depositions as directed by the attached deposition subpoenas (the "Subpoenas," Decl. of Reilly T. Stoler ("Stoler Decl.") Ex. A) served by Plaintiffs pursuant to Federal Rules of Civil Procedure 45 and 26. This Motion will be heard at a date and time to be determined after this matter is assigned. This Motion is based on the following points and authorities, the Stoler Declaration, the entire record in this matter, and on such evidence and argument as may be presented at any hearing of this Motion, on a date and time to be determined by the Court.

MEMORANDUM OF POINTS AND AUTHORITIES

I. <u>INTRODUCTION</u>

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3 This litigation arises out of OpenAI, Inc.'s allegedly infringing use of Plaintiffs' 4 copyrighted works to train their large language models (LLMs), which power ChatGPT and other 5 profitable consumer products. Central to this litigation are two datasets—Books1 and Books2 6 ("the Books Datasets")—which contain hundreds of thousands of pirated books. 7 —this is smoking gun evidence that 8 OpenAI infringed Plaintiffs' works. Plaintiffs move to compel the depositions of 9 10 11 12 13 14 15 16 . Despite agreeing 17 to sit for depositions as far back as June 14, 2024, Amodei and Mann now object to sitting for 18 depositions in this case. Amodei leans on the Apex doctrine argument, citing his busy work schedule, and Mann cites his personal life. Plaintiffs attempted to resolve these objections through 19 20 the meet and confer process, but Amodei refuses to sit for a deposition of any length, and Mann will agree to a deposition only if Plaintiffs agree to forego Amodei's deposition. 21 Given Amodei and Mann's unique personal knowledge 22 23 Amodei's complete refusal to sit for a deposition, and Mann's refusal to sit for a deposition absent Plaintiffs' agreement to unreasonable conditions, Plaintiffs seek an order compelling 24

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Amodei and Mann to each sit for a seven-hour deposition by March 1, 2025.

¹ Fact discovery in Authors Guild, et al. v. OpenAI, et al., 1:23-cv-08292-SHS (S.D.N.Y.) is set to close on April 30, 2025. Authors Guild, et al. v. OpenAI, et al., 1:23-cv-08292, Dkt. 293.

II. BACKGROUND

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In late 2023, Plaintiffs sued OpenAI entities² and Microsoft for direct and contributory copyright infringement. See Stoler Decl. Ex B. Plaintiffs allege that OpenAI used Plaintiffs' copyrighted works to train the LLMs powering OpenAI's profitable consumer products, including ChatGPT. Id. A key factual allegation in Plaintiffs' Complaint is that OpenAI used the Books Datasets—comprised of Books1 and Books2—to train its LLMs. See id. ¶ 112. The Books Datasets contain a vast library of pirated copyrighted books. See id.

After Plaintiffs inquired for months about the Books Datasets,

10 . Stoler Decl. Ex. C.

Stoler

Decl. Ex. D.

On April 29, 2024, Plaintiffs served Amodei and Mann with Subpoenas for documents and testimony. Stoler Decl. Ex. A. On May 17, 2024, Amodei and Mann served responses and objections, and six days later, the parties conferred on the scope and timing of document productions and the scheduling of depositions. Amodei and Mann have already agreed to sit for depositions in this case—once on June 14, 2024, Stoler Decl. Ex. E, and again in August, though they asked to defer discussions around scheduling until the court in the underlying action entered a deposition coordination order, Stoler Decl. Ex. F. As recently as January 7, 2025, Amodei and Mann agreed to supplement their productions with relevant communications and again confirmed they would provide convenient dates for depositions. Stoler Decl. Ex. G.

Then, at a January 16, 2025 conferral, Amodei backtracked and refused to sit for any deposition of any length, arguing under the Apex doctrine that his work schedule is too demanding. Stoler Decl. Ex. H; Stoler Decl. ¶ 13. At the same conferral, Mann conditioned his availability for a deposition on Plaintiffs' agreement to (1) forego Amodei's deposition, (2) limit

MOTION TO COMPEL DEPOSITIONS OF D. AMODEI AND B. MANN

² Open AI Inc., OpenAI OpCo LLC, OpenAI GP LLC, OpenAI, LLC, OpenAI Global LLC, OAI Corporation LLC, OpenAI Holdings LLC, OpenAI Startup Fund I LP, OpenAI Startup Fund GP I LLC, and OpenAI Startup Fund Management LLC (collectively, "OpenAI").

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Mann's deposition to four hours (to be shared between the parties in this case and all parties in *In* re OpenAI ChatGPT Litigation), and (3) depose Mann only after Plaintiffs "complete substantially all of the OpenAI depositions" that Plaintiffs intend to take. Stoler Decl. Ex. H.

In an effort to compromise, Plaintiffs offered to (1) negotiate on time, duration and location of Amodei's deposition, (2) coordinate Mann's deposition with the *In re OpenAI*ChatGPT Litigation plaintiffs, and (3) depose at least one current OAI employee (and Mann) before deposing Amodei. Stoler Decl. Ex. I. Amodei and Mann declined these compromises.

Amodei and Mann's positions are unreasonable, especially considering the importance of their testimony on key issues in this litigation. For these reasons, Plaintiffs seek an order compelling Amodei and Mann to each sit for seven-hour depositions.

III. ARGUMENT

Federal Rule of Civil Procedure 45 governs subpoenas seeking discovery from non-parties. Fed. R. Civ. P. 45(a)(1)(A)(iii). "The scope of discovery under Rule 45 is the same as under Rule 26(b)." Fed. R. Civ. P. 45 Advisory Comm.'s Note (1970); *see also* Fed. R. Civ. P. 34(a). Under Rule 26(b), parties "may obtain discovery regarding any nonprivileged matter that is relevant to any party's claim or defense and proportional to the needs of the case." Fed. R. Civ. P. 26(b)(1). "Evidence is relevant if it has "any tendency to make . . . more or less probable . . . [a] fact [that] is of consequence in determining the action." Fed. R. Evid. 401.

The party issuing the subpoena must demonstrate the relevance of the discovery sought. *Carroll v. Wells Fargo & Co.*, No. 3:15-cv-02321, 2017 WL 1316548, at *2 (N.D. Cal. Apr. 10, 2017). "The burden of showing that a subpoena is unreasonable and oppressive is upon the party to whom it is directed." *Am. Broad. Cos., Inc. v. Aereo, Inc.*, No. 12-cv-80300, 2013 WL 1508894, at *4 (N.D. Cal. Apr. 10, 2013). "[A] court determining the propriety of a subpoena balances the relevance of the discovery sought, the requesting party's need, and the potential hardship to the party subject to the subpoena." *ATS Prods., Inc. v. Champion Fiberglass, Inc.*, 309 F.R.D. 527, 531 (N.D. Cal. 2015).

A. <u>Amodei and Mann Have Personal Knowledge that is Relevant to the Case.</u>

The Books Datasets are two "high-quality" "internet-based books corpora." See S Tom B.

1	Brown et al., Language Models Are Few-Shot Learners 8 (2020), available at
2	https://arxiv.org/pdf/2005.14165.pdf (last accessed Jan. 26, 2025). They contain hundreds of
3	thousands of pirated books.
4	Stoler Decl. Ex. C, D. Plaintiffs' works
5	are included in the Books Datasets. See generally Stoler Decl. Ex. B § F. OpenAI's creation and
6	use of these datasets is relevant because they evince—inter alia—OpenAI's knowledge that it
7	was making unauthorized copies of Plaintiffs' works, its authorization and intent to pirate
8	copyrighted works for training, and its decision not to seek licenses of Plaintiffs' material.
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10	Stoler Decl. Ex. D. , Amodei and
11	Mann have personal knowledge relevant to the claims and defenses in this action in at least three
12	respects:
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15	. Evidence that OpenAI knowingly made
15 16	. Evidence that OpenAI knowingly made unauthorized copies of Plaintiffs' works is relevant to Plaintiffs' claim for willfulness. <i>See, e.g.</i> ,
16	unauthorized copies of Plaintiffs' works is relevant to Plaintiffs' claim for willfulness. See, e.g.,
16 17	unauthorized copies of Plaintiffs' works is relevant to Plaintiffs' claim for willfulness. <i>See, e.g.</i> , 17 U.S.C. § 504(c)(2); Stoler Decl. Ex. B ¶ 416. For this reason alone, Amodei and Mann should
16 17 18	unauthorized copies of Plaintiffs' works is relevant to Plaintiffs' claim for willfulness. <i>See</i> , <i>e.g.</i> , 17 U.S.C. § 504(c)(2); Stoler Decl. Ex. B ¶ 416. For this reason alone, Amodei and Mann should be compelled to testify. <i>See e.g.</i> , <i>In re Motion to Compel Compliance With a Subpoena AD</i>
16 17 18 19	unauthorized copies of Plaintiffs' works is relevant to Plaintiffs' claim for willfulness. <i>See, e.g.</i> , 17 U.S.C. § 504(c)(2); Stoler Decl. Ex. B ¶ 416. For this reason alone, Amodei and Mann should be compelled to testify. <i>See e.g., In re Motion to Compel Compliance With a Subpoena AD Testificandum Lynk Labs, Inc.</i> , No. 23-mc-80018, 2023 WL 2311948, at *2 (N.D. Cal. Feb. 28,
16 17 18 19 20	unauthorized copies of Plaintiffs' works is relevant to Plaintiffs' claim for willfulness. <i>See, e.g.</i> , 17 U.S.C. § 504(c)(2); Stoler Decl. Ex. B ¶ 416. For this reason alone, Amodei and Mann should be compelled to testify. <i>See e.g.</i> , <i>In re Motion to Compel Compliance With a Subpoena AD Testificandum Lynk Labs</i> , <i>Inc.</i> , No. 23-mc-80018, 2023 WL 2311948, at *2 (N.D. Cal. Feb. 28, 2023) (granting a motion to compel nonparty deposition where movant " <i>articulated a reasonable</i> "
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16 17 18 19 20 21	unauthorized copies of Plaintiffs' works is relevant to Plaintiffs' claim for willfulness. <i>See</i> , <i>e.g.</i> , 17 U.S.C. § 504(c)(2); Stoler Decl. Ex. B ¶ 416. For this reason alone, Amodei and Mann should be compelled to testify. <i>See e.g.</i> , <i>In re Motion to Compel Compliance With a Subpoena AD Testificandum Lynk Labs</i> , <i>Inc.</i> , No. 23-mc-80018, 2023 WL 2311948, at *2 (N.D. Cal. Feb. 28, 2023) (granting a motion to compel nonparty deposition where movant " <i>articulated a reasonable basis for seeking</i> [a deposition] in connection with [patent] claim," regardless of whether movant could "sustain its burden of proof with respect to willful infringement").
16 17 18 19 20 21 22 23 24	unauthorized copies of Plaintiffs' works is relevant to Plaintiffs' claim for willfulness. <i>See</i> , <i>e.g.</i> , 17 U.S.C. § 504(c)(2); Stoler Decl. Ex. B ¶ 416. For this reason alone, Amodei and Mann should be compelled to testify. <i>See e.g.</i> , <i>In re Motion to Compel Compliance With a Subpoena AD Testificandum Lynk Labs</i> , <i>Inc.</i> , No. 23-mc-80018, 2023 WL 2311948, at *2 (N.D. Cal. Feb. 28, 2023) (granting a motion to compel nonparty deposition where movant " <i>articulated a reasonable basis for seeking</i> [a deposition] in connection with [patent] claim," regardless of whether movant could "sustain its burden of proof with respect to willful infringement").
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16 17 18 19 20 21 22 23 24	unauthorized copies of Plaintiffs' works is relevant to Plaintiffs' claim for willfulness. See, e.g., 17 U.S.C. § 504(c)(2); Stoler Decl. Ex. B ¶ 416. For this reason alone, Amodei and Mann should be compelled to testify. See e.g., In re Motion to Compel Compliance With a Subpoena AD Testificandum Lynk Labs, Inc., No. 23-mc-80018, 2023 WL 2311948, at *2 (N.D. Cal. Feb. 28, 2023) (granting a motion to compel nonparty deposition where movant "articulated a reasonable basis for seeking [a deposition] in connection with [patent] claim," regardless of whether movant could "sustain its burden of proof with respect to willful infringement"). Second, Whether OpenAI pirated these works is relevant to

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materials "is potentially relevant to the plaintiffs' assertion of willful infringement or to [defendant]'s fair use defense"); see also A&M Recs., Inc. v. Napster, Inc., 239 F.3d 1004, 1015 (9th Cir. 2001), as amended (Apr. 3, 2001) (affirming district court order that "downloading MP3 files does not transform the copyrighted work" and is not fair use).

Third,

. OpenAI's motivation for copying Plaintiffs' works is relevant to willfulness. OpenAI's motivation is also relevant to Plaintiffs' claims for damages because it demonstrates the value of Plaintiffs' works for training and developing LLMs. Additionally, OpenAI's commercial use of Plaintiffs' works is relevant to its fair use defense. *VHT*, *Inc. v. Zillow Grp.*, *Inc.*, 918 F.3d 723, 742 (9th Cir. 2019) ("The first factor [of the fair use analysis] assesses the character of the use, including whether it is commercial in nature, and, critically, whether it is 'transformative.'").

B. The Apex Doctrine Does Not Shield Amodei from Deposition.

Amodei now refuses to sit for a deposition because it would disrupt his work as Chief Executive Officer of Anthropic P.B.C. Stoler Decl. ¶ 13. In other words, Amodei effectively argues that the apex doctrine bars his deposition. "In determining whether to allow an apex deposition [i.e., the deposition of a high-level executive], courts consider (1) whether the deponent has unique first-hand, non-repetitive knowledge of facts at issue in the case and (2) whether the party seeking the deposition has exhausted other less intrusive discovery methods." *Hunt v. Cont'l Cas. Co., No. 13-cv-05966, 2015 WL 1518067, at *2 (N.D. Cal. Apr. 3, 2015) (alteration in original) (citation omitted). "The party seeking to take such a deposition does not need to prove conclusively in advance that the deponent definitely has unique, non-repetitive information; instead, "where a corporate officer may have *any* first-hand knowledge of relevant facts, the deposition should be allowed." *Id.* (emphasis in original). "Absent extraordinary circumstances, it is very unusual for a court to prohibit the taking of a deposition." *In re Google Litig., No. 8-cv-03172, 2011 WL 4985279, at *2 (N.D. Cal. Oct. 19, 2011) (citation omitted). "A party seeking to prevent a deposition carries a heavy burden to show why discovery should be

MOTION TO COMPEL DEPOSITIONS OF D. AMODEI AND B. MANN

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testimony would be repetitive [of lower-level employees].") (cleaned up and emphasis added).

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courts in this district have expressly—and resoundingly—rejected this argument. *See e.g. Finisar*, 2015 WL 3988132, at *2 ("A claimed lack of knowledge, by itself, or the fact that the apex witness has a busy schedule, are both insufficient bases to foreclose" an otherwise proper apex deposition.); *see also Shiferaw v. City of San Francisco*, No. 18-cv-06830, 2021 WL 827575, at *2 (N.D. Cal. Mar. 4, 2021) (same); *In re Google Litig.*, 2011 WL 4985279, at *2 ("The fact that the apex witness has a busy schedule is simply not a basis for foreclosing otherwise proper discovery.").

For these reasons, Amodei fails to meet his heavy burden to show why discovery should be denied. Accordingly, the Court should compel Amodei to sit for a seven-hour deposition.

C. Mann Has Not Identified any Undue Burden.

Mann asserts that he is unavailable for deposition because he has two young children and a family member who received a serious medical diagnosis. Stoler Decl. ¶ 13. Plaintiffs offered to reduce the burden of deposition by negotiating on the location, duration, and coordination of the deposition. *Id.* Mann insisted that the only way Plaintiffs could reduce his burden was by agreeing not to depose *Amodei*. Mann's objections fail.

As a threshold matter, although Plaintiffs are sympathetic to Mann's asserted hardship, it does not render him unavailable for deposition. *Ross v. Palacios*, No. 23-cv-00640, 2024 WL 3680662, at *2 (N.D. Cal. July 10, 2024) ("Even in the context of a nonparty deposition, a strong showing is required before a party will be denied entirely the right to take that deposition."). Mann is currently a full-time employee in Anthropic's San Francisco office. Plaintiffs are offering to depose him at a convenient San Francisco location (including his office), during normal business hours. Stoler Decl. ¶ 14. It is undisputed that Mann *can* make himself available for such a deposition. Mann has not identified any cognizable burden (*e.g.* exorbitant expense or disclosure of confidential material), explained how a deposition would impose an undue burden on him, or explained how that burden relates to Amodei's deposition. Given the critical importance of Mann's testimony (*supra* Section III.A.), his vague burden arguments do not support an order precluding or even limiting his deposition. *See generally, J.T. v. City of San Francisco*, No. 23-cv-06524, 2024 WL 4361579, at *1 (N.D. Cal. Oct. 1, 2024) ("courts have

incorporated relevance as a factor related to undue burden when determining motions to quash a subpoena") (punctuation and quotation omitted).

IV. **CONCLUSION**

For the reasons set forth above, Plaintiffs respectfully request that the Court GRANT the motion to compel and issue an order directing Amodei and Mann to each sit for their separate seven-hour depositions before March 1, 2025.

Respectfully submitted, Dated: January 28, 2025

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